

Lenovo

Lenovo Data Center Channel Guidebook



Intel® Xeon® processor Scalable family

ThinkSystem
ThinkAgile

Lenovo Partner Programs

As a Lenovo Business Partner, you're invited to participate in a range of Lenovo Partner Programs which reward your performance, help you grow your skills and make your data center solution sales more profitable. There are also a wide variety of great promotional offers, available exclusively to business partners, to help you boost your sales. Join the program and you can:

Page 4 **SELL LENOVO OFFERING FOR DATA CENTER**

From small business data flow to exciting high-performance solutions for science. We offer hardware and software solutions, embedded or compatible with our reference architectures and a variety of services to complement your deals.

As our channel partner you can leverage the exclusive Top Choice portfolio of top selling, out-of-the-box data center solutions, selected for SMBs. An offering designed for Lenovo partners to drive their volume and reduce their costs.

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Page 10 **LEVERAGE SIMPLE, POWERFUL PARTNER PROGRAMS AND TOOLS**

As a Lenovo Partner, you'll have access to a wide range of tools to make selling Lenovo Data Center solutions easy and profitable.

According to your tier level you can enjoy a variety of rebates and discounts on top of promotions designed for Lenovo Data Center Partners.

- Page 11 - Lenovo Partner Engage Program
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Page 19 IMPROVE YOUR SKILLS

Get your teams certified for earning more – position well under our tier system and get recognition for the skills set you can offer to clients. On top of that you can Learn, Earn & Profit with LEAP rewards system. Leverage a variety of webinars, online training and events.

- Page 20 - Lenovo DCG Professional Certification Program
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Page 22 ENHANCE YOUR MARKETING

Leverage variety of existing Lenovo marketing content and tools. Moreover you can benefit from the co-marketing program and channel tools to co-brand our cooperation.

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Page 28 STAY UPDATED

Access updated data easily on Partner Portal. See the latest Sales & Marketing Assets and the News section for highlights. Get a digest of the most relevant updates by subscribing to the Channel Newsletter under "My Status" on Partner Portal and join the conversations on social media.

- Page 29 - Lenovo Channel Newsletter
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SELL LENOVO OFFERING FOR DATA CENTER

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- Lenovo Data Center Solutions and Services Portfolio
- Product Portfolio
- Lenovo Services

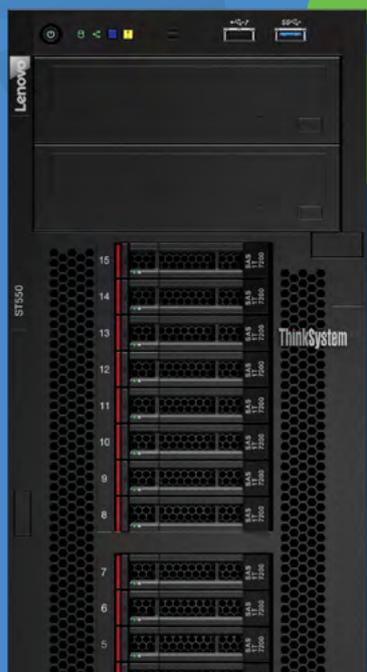
ThinkSystem SN850



ThinkSystem SN655



ThinkSystem ST550



ThinkSystem DE4000H 2U



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The scale, scope and support to help you grow

Helping solve humanity's greatest challenges, from small business data flow to exciting high-performance solutions for science.

The Lenovo enterprise portfolios are designed to help your customers act faster and adapt easily to expanding workloads. With a dedicated team supporting your business, and a Gartner-recognized global supply chain, we're also uniquely placed to help you grow.

Partner with Lenovo and you can:



Meet virtually any customer challenge¹.

Comprehensive and agile, Lenovo ThinkSystem & ThinkAgile portfolios deliver transformative next-gen IT infrastructure, performance and reliability, backed by the industry's best service and support.



Most secure. Lenovo provides the best and most airtight platform security with our Trusted Platform Assurance. Even after adding options at additional cost, our competitors offer fewer security capabilities than come standard on Lenovo ThinkSystem.

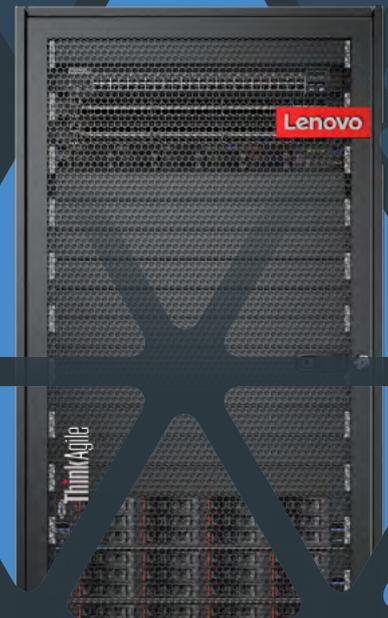


Reduce OPEX. Lenovo can provide everything your customers need so you can concentrate on higher value strategic projects.



Reduce CAPEX. Lenovo have the worldwide manufacturing and supply chain to ensure best fit within your budget.

Lenovo's Data Center Group is dual headquartered and managed from Morrisville, NC, USA. We have over 25 years' experience in the data center business. We build our data center products in Lenovo owned and controlled factories in each of the regions we operate. This gives us greater control over quality and supply chain security than our competitors.



ThinkAgile SX for Microsoft Azure Stack

¹ Lenovo Partner Engage Program Brochure <https://bit.ly/2YE5dzP>



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Accelerate into the future

Lenovo has the ability to meet your customers' present and future needs for the data center and software-defined infrastructure, PCs and smartphone devices.

Even better, Lenovo's partnerships with leading software vendors enable you to offer your clients and prospects reliable, industry-validated solutions for cloud, big data and analytics, database, business applications, high-performance computing, client virtualization & infrastructure and much more.

With the simple and adaptable ThinkSystem and ThinkAgile solution range, you can offer the largest ever portfolio of Lenovo end-to-end data center solutions. ThinkSystem provides foundational server, storage, and networking products. ThinkAgile is an ever growing software-defined portfolio that extends ThinkSystem platforms. They come together in validated, real-world-tested solutions for every workload. All backed by Lenovo listing as top x86 vendor in customer satisfaction rating for the 8th consecutive study going back to January 2015.¹

Powered by the Intel® Xeon® processor Scalable family, the industry's broadest premium offering portfolio includes:

- **Servers:** Rack, tower, blade, mission critical and dense-optimized
- **Storage:** SAN, DAS, and archive
- **Software-Defined Infrastructure:** ThinkAgile CP Series, ThinkAgile SX for Microsoft Azure Stack, ThinkAgile MX Certified Node, ThinkAgile HX Series, ThinkAgile HX Solution for SAP HANA, ThinkAgile HX Certified Nodes, ThinkAgile VX Series, ThinkAgile VX Certified Nodes
- **Networking:** Embedded and top-of-rack switches
- **Engineered solutions:** For HPC, cloud, big data and analytics, ERP, client virtualization and business applications
- **Services:** A comprehensive portfolio to support the full lifecycle of IT investments



ThinkSystem SR250



Take a look at the
Lenovo Data Center
[Portfolio Guide](#)

🔗 See reference case studies catalogue for [inspiration](#) and use them as part of your marketing assets matched with the rest of our [Resource Library](#) content

¹ TBR December 2018 report <https://lenovopress.com/lp1118-tbr-customer-satisfaction-study>



Software freedom

More and more businesses are adopting an open-standards software strategy, which increases agility and reduces vendor lock-in. Lenovo is uniquely open to collaboration with software leaders.



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The simple way to drive sales and reduce costs with Lenovo

What is Lenovo Top Choice?

Top Choice is a specifically selected set of Lenovo data center offerings, configured and priced for small and mid-sized businesses.

Why sell Lenovo Top Choice?

1

The right price, first time:

Key product buy-prices reflect local market conditions and are fixed for 90 days



Plug and play:

Every Top Choice offering is plug-and-play - simple to deploy, manage and grow

2

3

More choice:

Sell a wide range of solutions from Lenovo and our industry-leading partners



Lightning fast:

Fulfil orders fast with high availability and quick delivery on best-selling products

4

5

Be #1:

We're consistently ranked best for x86 server reliability and customer satisfaction



How to get started?

Your Lenovo representative is waiting to help your business grow with Top Choice.

Visit Lenovotopchoice.com and get in touch today!

Enabling Business Capabilities

From Where You Are to Where You Want to Be: Maximize ROI with award-winning Lenovo Services that ensure you have the best solution for every stage of your and/or your customers' IT lifecycle.

At every stage — plan, fulfil, deploy, support, optimise, and end of life — Lenovo Services enables you to assist clients in:

- Accurately budgeting for IT expense
- Optimizing their investment with the help of Lenovo Service expertise
- Choosing support offerings which are tailored to their specific requirements

Our expert consultants and technicians have extensive industry experience and deep technical expertise to help you and/or your customers transform the Data Center into a resilient, future-ready IT foundation designed to meet increasingly complex business requirements.



For more information on Lenovo Services please visit www.lenovopartner.com or www.lenovo.com



LEVERAGE SIMPLE, POWERFUL PARTNER PROGRAMS AND TOOLS

As a Lenovo Partner, you'll have access to a wide range of tools to make selling Lenovo Data Center solutions easy and profitable.

According to your tier level you can enjoy a variety of rebates and discounts on top of promotions designed for Lenovo Data Center Partners.

- Lenovo Partner Engage Program
- Demonstration, Development and Evaluation (DDE)
- Lenovo Data Center Partner Tools
- Lenovo Service Provider Program



Lenovo Partner Engage Program

Your business and Lenovo stronger together

Discover the enhanced Lenovo Partner Engage Program that delivers more valuable resources and incentives to boost your business growth and accelerate your profitability.

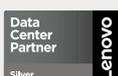
The Program at a glance:

- Enhanced channel program offering the broadest product portfolio and attractive rewards for growing your business with Lenovo
- Easy to propose, order, deploy, support and grow Top Choice offering. See further details at <http://lenovotopchoice.com>
- Excellent returns through rebates, sales support, MDF, demo products and sales representative incentives
- Intuitive partner portal at lenovopartner.com for sales, product, marketing and training functionality, live chat support and more
- Easy sign-up or migration with simplified qualification criteria allowing partners to focus on PC, Data Center products or sell the complete Lenovo portfolio

Additional benefits to profit from

Access exciting new benefits as your tier level increases. Your tier level (Authorized, Silver, Gold or Platinum) is based on a combination of your annual DCG revenue and the number of active certifications that you hold. Great rebates and discounts are joined by:

Lenovo Partner Engage Program

	Data Center Partner Annual Revenue	Data Center Partner Professional Certifications
	\$1m or 500k per annum	3 people to complete 5 certifications in total with a minimum of 3 base certifications
	\$200k or \$100k per annum	2 people to complete 3 certifications in total with a minimum of 2 base certifications*
	\$80k or \$50k per annum revenue	1 person to complete 1 base certification*
	All partners registered on lenovopartner.com	

* Base certifications are Lenovo Certified Data Center Sales Professional (DCP-115C) or Lenovo Certified Data Center Technical Sales Professional (DCP-315C)

see details here
<https://bit.ly/2Kdzyju>



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Lenovo Partner Engage Elevate Program

Elevate program is an extra earning opportunity for Lenovo Data Center Resellers. It rewards your company with paid cash rebates based on Lenovo Data Center sales achievement. The program is available for Data Center Authorized Tier Partners registered on lenovopartner.com who are not already Silver, Gold or Platinum.

It's really simple to take part:

A quarterly sales revenue target is set by Lenovo; you log in, accept the target and program terms

Your target is calculated based on 12 months of previous sales, each quarter a new target is assigned to you to accept

Eligible sales are loaded weekly and you can see your company's progress tracker every time you log in

Rebates are paid out within 60 days after end of quarter

Visit Elevate Program
[find it on Partner Portal](#)
[under Programme Overview](#)



Data Center Elevate Program
Authorized Partner



TRACK YOUR LENOVO DATA CENTRE SALES PROGRESS AND EARN COMPANY LEVEL \$\$ REBATES SIGN UP TODAY

Terms and Conditions apply



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Enjoy huge discounts on Data Center systems as a Lenovo Partner

The Lenovo Data Center DDE Program enables you to invest in Lenovo systems for demonstration and evaluation to potential users and for software and system development by Independent Software Vendors (“ISV”s).

Benefit from a minimum of 50% discount on ThinkSystem Servers, Storage, Networking Switches or ThinkAgile Solutions and associated options:

ThinkSystem
Servers & options

50%
discount

ThinkSystem
Networking
Switches + options

65%
discount

ThinkSystem
Storage DE &
DM Series & options

50%
discount

ThinkAgile
Certified Nodes

50%
discount



Visit lenovopartner.com
to get started

Lenovo DDE is designed to help enhance your sales and marketing in many ways. Save on the latest server, networking and storage products and use them for:

- Hands-on customer demonstrations
- Product and solution evaluations
- Software development by Independent Software Vendors (ISVs)

Buy Lenovo products with the DDE program on discount and resell after 6 months to boost your sales and reduce total costs!



One portal, one experience, one channel

As a Lenovo Partner, one single sign on Partner Portal gives you access to a wide range of online tools:

- Manage your status of company data, your deals and sales targets, your trainings and invite colleagues to join
- Review your Lenovo offering with sales briefing assets and product announcements
- Access sales tools for configuring, pricing and bidding, deal registrations and see dedicated channel promotions
- Attend events, leverage Sales & Marketing assets and Merchandising shop
- Use program features for online learning, collecting benefits via LEAP, or contact Executive Briefing Centers to arrange a visit



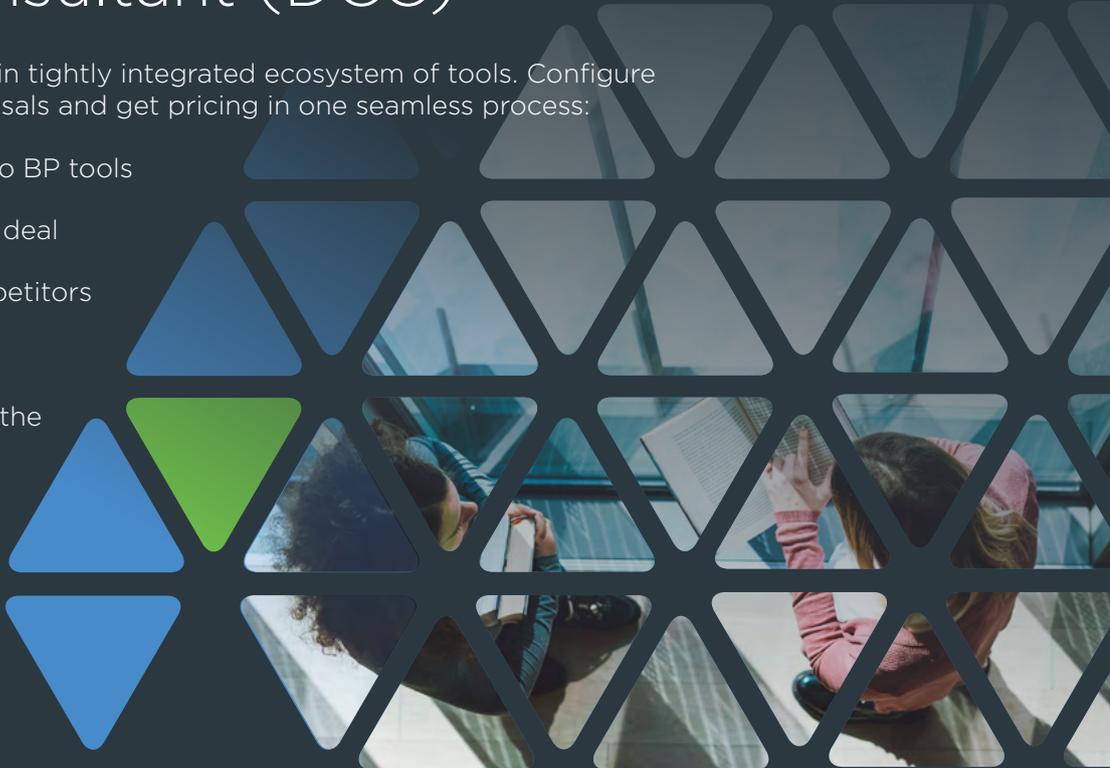
Visit the [Lenovo Partner Portal](#)

Lenovo Configuration Tools

Lenovo Bid Portal (LBP) & Data Center Consultant (DCC)

Place your bid easily within tightly integrated ecosystem of tools. Configure data center system proposals and get pricing in one seamless process:

- Single sign on access to BP tools
- Register and protect a deal
- Compare against competitors
- Easy configuration
- Dynamic filters to find the right products
- See trending products and earn LEAP points
- Grid pricing available for fast upfront pricing



Data Center Solution Configurator

Design and validate Pre-Configured or Configure to Order (CTO) hardware systems via the easy-to-use, web-based DCSC Hardware Configurator. With the DCSC pre-sales tool you can:

- Search and browse every product in the Lenovo Data Center portfolio
- Quickly build and configure standard models or use advanced infrastructure tools like the Rack Builder
- Browse our full range of deployment-ready solutions
- See product availability alerts
- Determine compatible services part numbers
- Find system parts
- Save configuration in a wide range of file formats
- Get real time supply chain data

To access the tool, log into lenovopartner.com and go to Data Center Solution Configurator under Sales in the navigation.

Find dedicated Sales Tools, Configuration Tools and Reference Guides on Partner Portal



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Pre-Sales Support by Lenovo Expert Technical Sales (LETS)

Becoming a Lenovo partner gives you access to expert technical pre-sale support from LETS. This team of highly skilled specialists provide support and guidance on all DCG products, solutions and services. They will assist with validating configurations and providing technical support to help you sell.

Their recently refreshed website makes it easier for partners to find relevant technical information on Lenovo Data Center portfolio and engage with the LETS team to request help:

- Integrated “Ask LETS” request form which gives partners the opportunity to request specific help from each product/solution page
- Informative graphical product summaries, specialist product information, guidance on attaching and enriching configurations
- Leverage from the new Question Bank feature for FAQs



Find out more at www.lenovopartner.com



Think Lenovo. Think Cloud.

To thrive in the hosting market you need a competitive edge. The question is how to expand your operation without compromising cash flow, whilst at the same time investing in infrastructure and service delivery capabilities without an immediate return.

Lenovo Service Provider Program (LSPP) has been specifically designed to give Cloud and Managed Service Providers access to leadership technology and innovative means to enable business growth.

Join the program and benefit from:

- **Highly competitive and predictable framework pricing** for Lenovo Data Center products directly from Lenovo distributors
- **Deferred payment** allowing credit-qualified Service Providers to secure revenue from anchor clients before paying for the hardware
- **Quarterly business development fund** to accelerate your time-to-revenue and to further invest into your company's growth

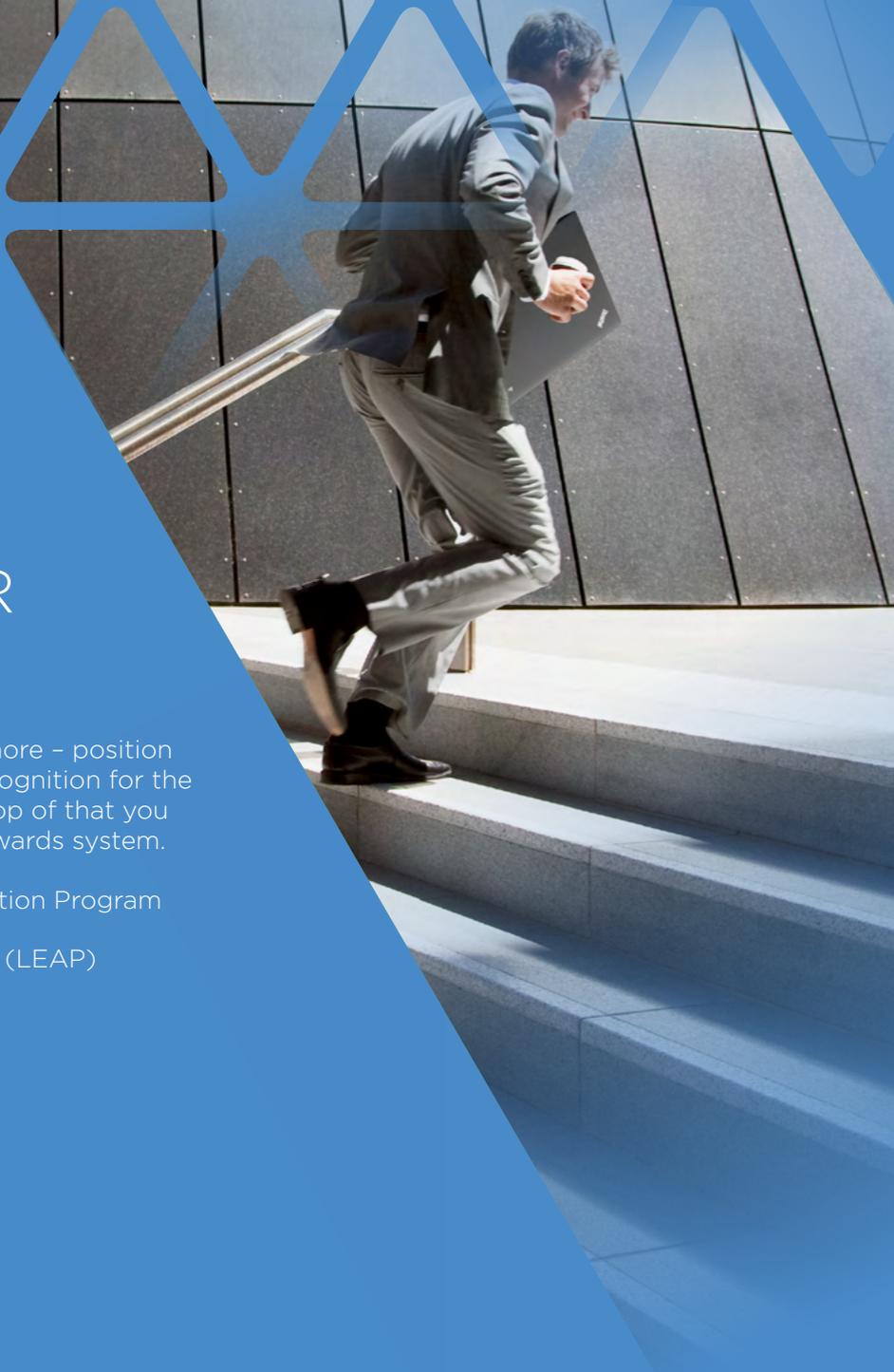
The above is coupled with **co-marketing funding**, offered in partnership with Intel, that pays up to 50% cost of your server-focused End User marketing. Discover how Lenovo has become not only the supplier of the best servers in the market but also supports your business in a wide range of other exciting ways!

LSPP is available in selected EMEA countries. Participation is subject to qualifying conditions.



Contact us at: LSPP_emea@lenovo.com
or [click here to register](#)





IMPROVE YOUR SKILLS

Get your teams certified for earning more – position well under our tier system and get recognition for the skill sets you can offer to clients. On top of that you can Learn, Earn & Profit with LEAP rewards system.

- Lenovo DCG Professional Certification Program
- Lenovo Expert Achievers Program (LEAP)





(Im)Prove your skills

Take advantage of our great Training and Enablement Offering for our Lenovo DCG Channel Partners. Independently validate your skills, build customers' trust and advance your career with the Lenovo Professional Certification Program.

Training and certification

Study and train

- Lenovo offers a complete roadmap of online learning activities and webinars as well as regular face-to-face workshops
 - ➔ [Access webinars & events](#)
- A variety of portfolio and strategy related e-learning courses and materials are available on our e-learning portal accessible through the Lenovo Partner Portal Programme & Training section
 - ➔ [Access E-Learning under Programme & Training](#)
- Take a look at our training courses and study guides to help prepare for your Professional Certification exams
 - ➔ [Access Training in the Partner Portal](#)



Professional Certification Exams

Lenovo offers several different Professional Certification exams which are supporting Lenovo's Data Center strategic products and solutions. They are designed for experienced partners who want to demonstrate their skills in selling and supporting Lenovo Data Center products and solutions. Please see our Professional Certification Webpage on LenovoPartner.com for the latest updates.

Get certified!

- Secure your Partner Engage level to receive both financial and support benefits
- Differentiate yourself from partners and firms that don't hold certification
- Qualify for clients' Request for Proposals (RFPs) that require certification
- Assure clients of your ability to support their projects with the Lenovo Certified Professional certificate, logo and digital badge
- In addition you can leverage additional rewards for learning under the LEAP program



[Access Training in the Partner Portal](#)





Receive rewards for selling and learning. Earn more with LEAP

Lenovo Expert Achievers Program (LEAP) offers Business Partner firms, their sales and technical staff a wide range of financial benefits, training, resources and support to grow their skills, sales and business.



LEAP is focused on the Lenovo Data Center portfolio of products and services as well as Alliance Partner offerings.

LEAP offers you flexibility and control so you can choose to Learn and Earn whenever you want with online access to all the training, tools and resources you need.

LEAP is packed with training and resources to help you master the full Lenovo Data Center portfolio. Complete LEAP training courses and turn learnings into sales to earn LEAP points that can be redeemed for credit on your prepaid Lenovo mastercard or gift cards from the LEAP catalogue.

LEAP offers you the option to claim all eligible DCG sales to earn even more LEAP points and provides you with additional EARN opportunities via our unique LEAP Promotions. Whether you bundles your sales with our Better Together campaign, focus on the latest ThinkSystem Storage DE and DM portfolio or selling our ThinkAgile solutions, LEAP rewards you extra points immediately. Visit Partner Portal or LEAP to find out more about the latest LEAP Promotions.

Earn even more LEAP points with our promotion offerings. The more you LEARN and EARN, the more you and your business PROFIT!

Get started with [LEAP](#)



ENHANCE YOUR MARKETING

Leverage a variety of existing Lenovo marketing content and tools. Moreover, you can benefit from the co-marketing program and channel tools to co-brand our cooperation.

- Lenovo Marketing Support
- Lenovo Merchandising Shop
- Lenovo Showcase
- Lenovo DCG on Social Media
- ThinkSocial



Create easier marketing campaigns with Lenovo

Co-Marketing Program

Your credibility in the marketplace is enhanced when you position solution offerings in conjunction with Lenovo and other OEM brands that are well-recognized by your customers. With the Lenovo Co-Marketing Program you can benefit from development funding and customize co-branded marketing assets.

You'll also enjoy local support from the alliance and marketing experts who will guide you through the process.



Review Sales & Marketing Assets available on the [Partner Portal](#)



Lenovo Merchandising Shop

A selection of branded products and Lenovo printed collateral is available here for fast and easy delivery to your office.

The Merchandising Shop offers you a great variety of products for all occasions:

- Conference & Exhibition
- Printed Materials
- Dual Branded Items, ready to be personalized with your company logo
- Executive Items
- Event Kits
- Office Items
- Textiles & Clothing Articles



Visit [here to register and start your shopping experience](#)



A hub of information to explore and share

The **Lenovo.com/datacenter** website offers a fantastic set of localized resources, fully accessible to anyone. You are free to share all the rich content with your customers, enabling you to maximize sales opportunities!

It includes:

- Detailed information on Lenovo's DCG solutions, products and services offers
- Latest Lenovo news and technology trends & insights
- Links to tools and set of localized resources such as Lenovo Press or Lenovo DCG Resource Library



Visit [Lenovo Data Center here](#)

Lenovo Press

If you need the latest Lenovo Data Center product guides, datasheets, books, whitepapers and product videos, you can find them all at **LenovoPress.com**.

There are over 360 active documents to download, and a 'check for updates' button on each PDF helps you easily check you're reading the latest version. You can also sign up for the weekly newsletter and get the newest document links direct to your inbox.



Start reading at [lenovopress.com](#)

Also available on every Data Center product page on Lenovo.com



Lenovo 3D Product Catalogue

Let customers get hands-on with your Lenovo Data Center system proposals, with a high definition tour via the Lenovo 3D Product Catalogue.



With the 3D Product Catalogue, you and your customers can:

- Explore Lenovo servers, storage networking products and solutions from every angle
- Find the most up-to-date tours in the online version
- Take the download version with you to tradeshows, roadshows and briefing centers



Browse the [3D Product Catalogue](#)

Success stories to help you sell

Your solution proposals are much more compelling when supported by real-life case studies that showcase how customers around the globe leverage Lenovo Data Center solutions to deliver excellent results in their own business sector.

Lenovo Customer Reference database gives you access to a wide range of success stories.

You can easily filter them by solution type then choose the most relevant case study for your new customer.



Have a Lenovo solution success story? Share it with us, and it could be published as a Lenovo reference case study featuring your logo – all with no cost to you.

Submit your story and gain worldwide visibility.



Currently available among a wealth of other marketing resources on en.resources.lenovo.com



Lenovo Executive Briefing Centers - where innovation never stops!

Come take a peek at the future at one of Lenovo's EMEA Executive Briefing Centers. At Lenovo, we believe collaboration is the path to innovation. Our Executive Briefing Centers in Stuttgart (Germany) and Chineham (near London, UK) provide an interactive environment for discussions based on customized agendas that cater to the specific requirements of the customers and business partners visiting the center.

Equipped with the latest ThinkSystem and ThinkAgile systems, the Briefing Centers offer a range of experiences from one-on-one tailored visits to multi-client seminars, all of which offer the opportunity to:

Share

Discuss specific business challenges, analyze evolving industry trends, and understand Lenovo's technology strategy and data center offering roadmap

Prove

Collaborate with the technology experts to validate industry leading solutions built on Lenovo server, storage and networking products

Experience

Explore first-hand Lenovo solutions with live demonstrations and behind the scenes Lenovo Innovation Center/data center tours

Interact

Host educational events for your business, or book in-depth hardware and software demonstrations for your customers.

To explore options that best suit your unique requirements and schedule a client briefing at the Lenovo Executive Briefing Center, please contact your Lenovo Sales Team or email: emeabc@lenovo.com



[Lenovo EMEA Executive Briefing Center](#)



Lenovo DCG on Social Media

Your one stop for sharing DCG content with your customers!

Lenovo ThinkSocial features all the latest data center content from Lenovo, optimized to make it simple for you to share with your customers on social media! ThinkSocial curates content with ready to share posts for your social media platforms.

Sign up now and you will also receive personalized communications featuring only the content you and your customers are interested in!

- **Click** on the Twitter, LinkedIn and Facebook icon
- **Edit** the post to suit you and your customer
- **Share!**



[Sign up](#) now and start sharing exciting data center news with your audience!



ThinkSocial

Lenovo Data Center YouTube Channel

With new videos every week, the Lenovo Data Center YouTube Channel is the ideal place to see new product walkthroughs, client testimonials, announcements and more. You can increase your own knowledge, or share product information with customers and colleagues.



Watch, share and subscribe [here](#)



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STAY UPDATED

Easily access updated data on Partner Portal – see latest Sales & Marketing Assets for fresh content and News section for highlights. Get digest of the most relevant program and product updates subscribing to the Channel Newsletter under “MY STATUS” on Partner Portal, and join the conversations on Lenovo Partner Community for EMEA on social media.

- Lenovo Channel Newsletter
- Business Partner Social Media Channels



Stay updated with channel newsletters

The Lenovo DCG Newsletter provides an easy way to keep up to date with the latest Lenovo news and promotions. Delivered straight to your inbox every month, this newsletter will enable you to:

- Keep up to date with Lenovo channel strategies
- Be the first to get notified of all active promotions, incentives and opportunities
- Discover new and enhanced channel tools and operations
- Register for exclusive live and virtual events
- Learn about enablement and certification available to you
- Be informed of innovative new products and services that Lenovo is bringing to market
- Get inspired by the latest case studies
- Keep abreast of all product announcements, pricing, updates and withdrawals

To subscribe, log into: lenovopartner.com and adjust preferences under MY STATUS in the main navigation.

To make sure you get the news, add partner@lenovo.com to your address book.



www.lenovopartner.com



Join the conversation on social media!

Keep ahead of the curve by joining us on our dedicated Business Partner social media channels.

Be the first to hear about the latest information on product launches and events, join the conversation with Lenovo blogs and case studies and find out the latest data center news. There's loads to discover!

LENOVO ON SOCIAL MEDIA

Share updates with your clients easily via Lenovo ThinkSocial - your one stop for finding content to engage your social media audiences!

ENHANCE YOUR MARKETING:

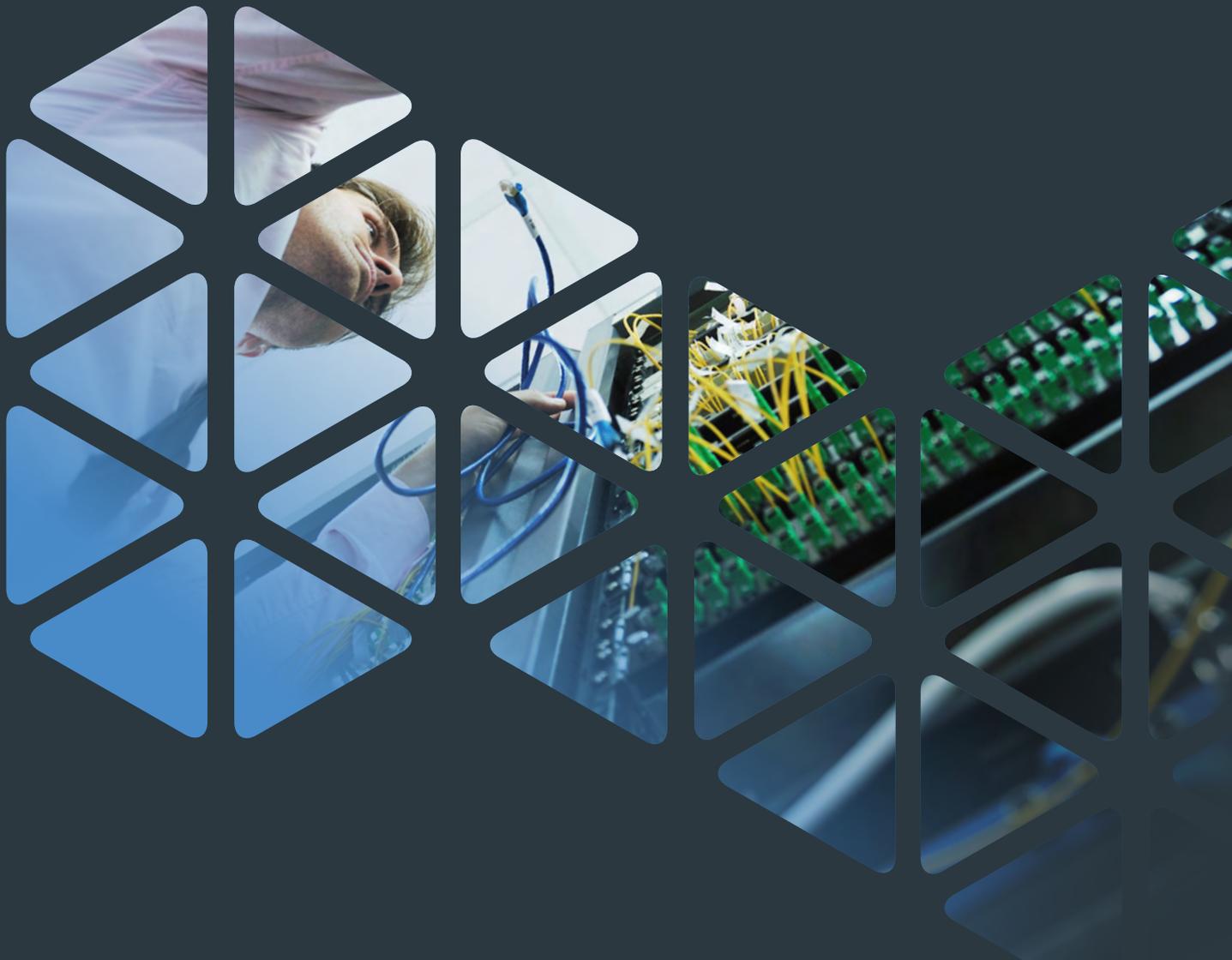
-  Twitter - Lenovo Data Center Systems: [@LenovoServers](https://twitter.com/LenovoServers)
-  Facebook - Lenovo Data Center EMEA: facebook.com/LenovoDataCenterEMEA
-  LinkedIn - Lenovo Data Center: linkedin.com/showcase/3744451

STAY UPDATED:

Keep ahead of the curve by joining us on our dedicated Business Partner social media channels

-  Twitter - Lenovo Partner Community for EMEA: [@Lenovopartner](https://twitter.com/Lenovopartner)
-  LinkedIn - Lenovo Partner Community EMEA: linkedin.com/company/10275622





Lenovo

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ThinkAgile